# Advertising Operations Manager

**Number of Posts**: 1

**Contract Type:** Full Time

**About the job**
This is a fantastic opportunity to join a global team dedicated to outperforming every single day. We are looking for a creative and commercial oriented performer with sharp technical skills to support our mission to deliver a revolutionary experience to our partners. The role will report to the CEO, with the potential to grow within the company.

**About the Company**
Digital Stars is a global team of knowledgeable marketing professionals who are data-driven and chase results. The Company is active in selling and performing marketing activities via the internet providing advertising services, graphic arts, advertising design, artistic illustration, marketing, and advertising in general.

## Advertising Operations Manager – Job Description

As our Advertising Operations Manager, you will oversee the effectiveness and efficiency of the advertising operations systems within the company. You will ensure that the technical advertising department is running well based on set goals, budget, and company standards.

**Key Duties:**
- Creating and optimizing monthly reports to monitor accounts activity, analysing performances and identifying areas of improvement
- Examining all data available to create actionable insights for the marketing and product teams in order to maximize KPIs
- Work on one dashboard implementation along with the POs and the BI team and be the project owner for an integrated reporting and insight tool. Research the market for potential similar tools and compare
- Support the Monetization manager in email monetization. Monitor return traffic on internal accounts and broker new accounts: analyse, identify areas of improvement and recommend ways to optimize
- Cooperate with external brokers in finding ways to improve and optimize email monetization results
- Work closely with the Head of Customer Acquisition to build and expand revenue generation from all partners. Analyse partner's performance reports, optimise landing pages and ensure the growth of partner's traffic and performance
- Monitor and assist in the integration of server to server pixels for networks and affiliates.
- Offer support to new and existing affiliates/partners and affiliate networks for clients
- Set up and maintain offers on our admin/Backoffice interfaces
- API set up and testing for the offers we manage on behalf of advertisers

- Monitor accounts activity, analyse performance, identify areas of improvement and recommend ways to increase account-generated revenues; create new campaign ideas, creatives and A/B testing all geared towards good CTRs and unique to lead conversions
- Monitor and measure the effectiveness of all outputs and recommend new ideas
- Monitor competing offers in the market in order to be creative and improve our own creatives
- Establish client relationships, resolve concerns and provide support for the partners by proactively communicating with them
- Educate our clients not only on the company's procedures and products, but on the industry as a whole

**Desired Skills and Experience:**
- Minimum of 3 years' experience in online marketing/coding (online dating preferably).
- Previous experience working at an online and or mobile ad network/affiliate network is ideal
- Knowledge and experience with Server to Server S2S pixel implementation and testing is a must
- Advanced knowledge of HTML and CSS
- Strong analytical and problem-solving skills
- Proactive and enthusiastic with excellent communication skills
- The ability to work autonomously and within a team
- Cope well under stress
- Confident, with excellent inter-personal skills
- Fluent English both written and spoken: a foreign language is a plus

**Training provided**
Yes

**Any assistance with accommodation/relocation**
To be discussed during the interview

**Any other benefits**
Apart from the offices' vibrant and bright mixture of traditional Maltese and industrial vibes and its amazing international team, here is what's on offer:

- Competitive salary
- A personal MacBook Pro
- Company and team events
- Private health insurance
- Learning and development opportunities
- Possibility for remote work
- Flexible hours and flexible holiday policy

- An exceptional, dynamic, demanding and motivating working environment within a fast growing company

**Salary**
Eur 35,000 – Eur 40,000

**How will the interviews be held**
Online

**To apply**
CV and a covering email are to be sent by email to [eures.recruitment.jobsplus@gov.mt](mailto:eures.recruitment.jobsplus@gov.mt) and should be written in English. Please quote the vacancy name and number in your email.

**EURES – Targeted Mobility Scheme**

A financial mobility scheme exists titled **Targeted Mobility Scheme** that offers support to jobseekers moving for work as well as employers that recruit EU nationals from another country. For further information visit the website EURES - EURES Targeted Mobility Scheme - European Commission (europa.eu)

| | |
|---|---|
| **PROFILE** | **RESEARCHER POSITIONS AT THE EUROPEAN CENTRE FOR THEORETICAL STUDIES IN NUCLEAR PHYSICS AND RELATED AREAS (ECT\*)** |
| **N. POSTS** | 3 |
| **LOCATION** | TRENTO - ITALY |
| **VALID TILL** | November 23, 2021 |
| **DESCRIPTION** | The successful candidates will be expected to conduct research within any of the fields of Theoretical Nuclear Physics and Computational Physics. Particular attention is given to research areas which enable collaboration with the researchers at the Centre. This includes Quantum Chromodynamics, quantum simulations for strongly correlated quantum systems, and hadron therapy. **The eligible candidates should have**: <ul><li>Master Degree in Physics, Mathematics or other relevant degree;</li><li>Research experience in any of the research topics mentioned above;</li><li>Oral and written proficiency in the English language.</li></ul>**Additional requirements:**<ul><li>Ph.D. in Theoretical Physics (to be awarded by the start date of the position).</li></ul>**Requirements and more info: https://jobs.fbk.eu/** |
| **HOW TO APPLY** | Candidates are requested to submit their application online at https://jobs.fbk.eu/ |

| PROFILO | **Banconieri/e di Gelateria** |
|---|---|
| CONTRATTO | Stagionale fine febbraio – metà ottobre. |
| LUOGO DI LAVORO | GELATERIA "LAGO DI GARDA" – INNSBRUCK (AUSTRIA) |
| DESCRIZIONE | Gelateria a gestione trentina cerca banconieri/e per gelateria da asporto. E' gradita, ma non è necessaria, precedente esperienza o conoscenza della lingua tedesca. Orario a tempo pieno. Si offrono vitto ed alloggio. |
| PER CANDIDARSI | Inviare il proprio cv a amgardagmbh@gmail.com . Possibilità di colloqui a Riva del Garda. |

| PROFILO | **Banconieri/e di Gelateria** |
|---|---|
| CONTRATTO | Stagionale fine febbraio – metà ottobre. |
| LUOGO DI LAVORO | GELATERIA "LAGO DI GARDA" – INNSBRUCK (AUSTRIA) |

# EURES ITALIA

# Guida all'utilizzo della piattaforma - ESPOSITORI

# 1. Registrazione Espositore

**Selezionare la lingua italiana nel menu a tendina in alto a destra**

## 1.1 Registrarsi e connettere il profilo alla propria organizzazione

a. Cliccare su "Registrazione"
b. Cliccare su "Crea un account" nel box "Espositore"
c. Completa con tutte le informazioni e connetti il tuo profilo all'organizzazione che rappresenti
d. Clicca su "Crea un account"
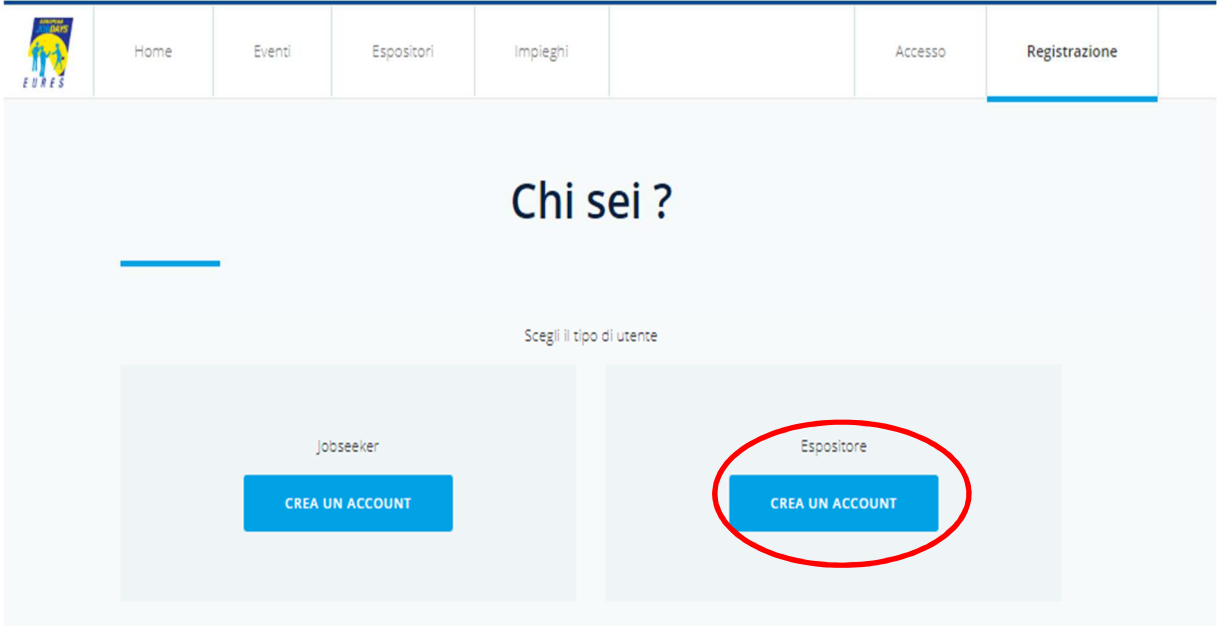
## 1.2 Effettuare il Login
a. Cliccare su "Login"
b. Inserire le proprie credenziali:

### 1.3 Pubblicare una vacancy

a. Clicca su "Manage my jobs" e poi su "Add new job"
b. Importa le vacancies dal portale EURES oppure inserisci manualmente tutte le informazioni
c. Le sezioni che saranno usate per incrociare le vacancies sono "Job title", "Occupation field", "Education level", "Education field", "Language skills" e "Required ESCO skills"
d. Clicca su "Save" alla fine della pagina

### 1.4 Programma l'orario del colloquio

a. Clicca su "Set interview timeslots" nella parte sinistra della colonna
b. Clicca su "Edit timeslots" sotto l'evento che vuoi programmare
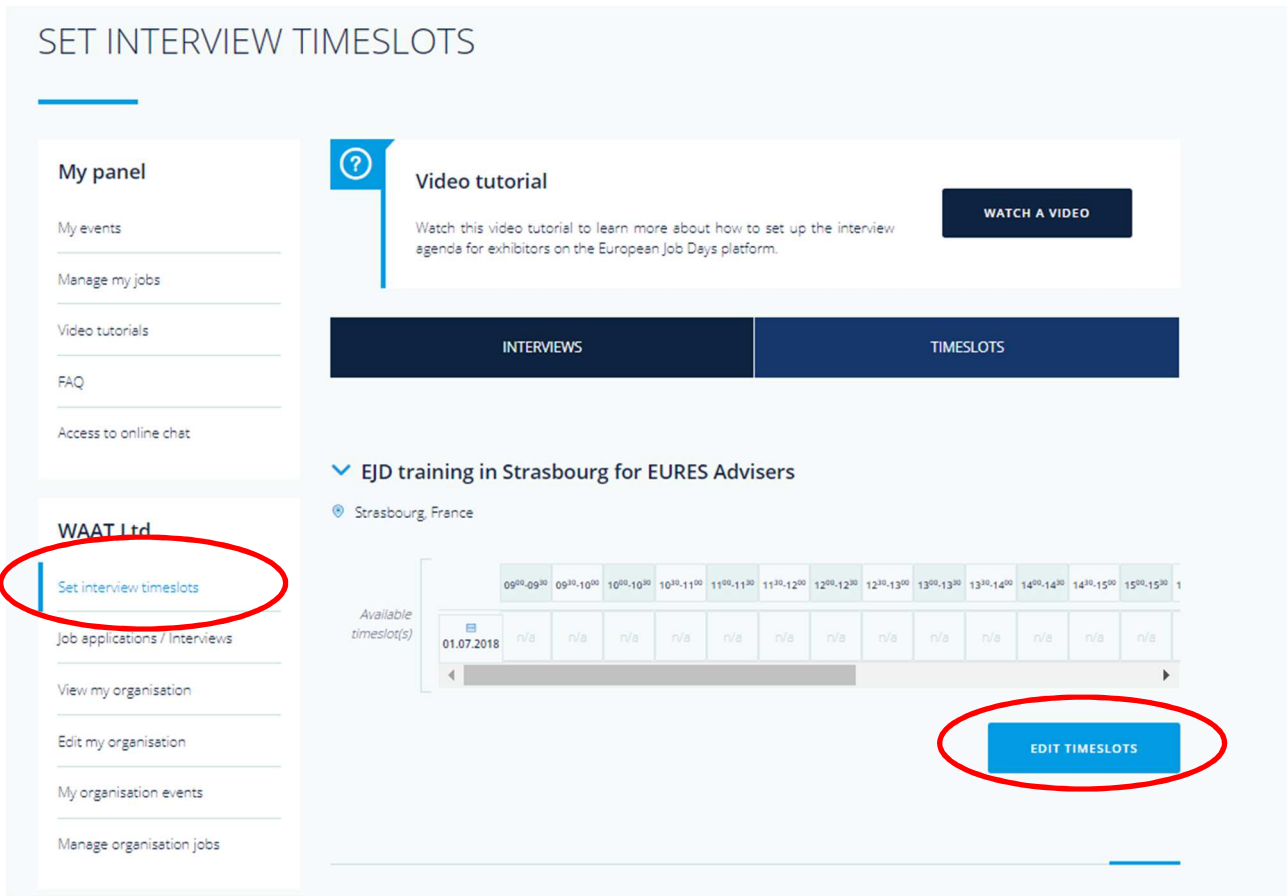
c. Clicca una volta sul timeslot per cambiarlo in "ONSITE"
d. Clicca due volte sul timeslot per modificarlo in "ONLINE"
e. Clicca tre volte sul timeslot per riportarlo a "N/A"
f. Clicca su "Save timeslots" per salvare la programmazione



6

g. Clicca su "Job applications/interviews"
h. Per approvare/rifiutare la richiesta di colloquio clicca su "Decline" o "Invite"

## 2.1 The online chat/interview shedul

a. Clicca a sinistra "Job application/interviews"
b. Scorrere fino alle interviste in programma
c. (Le seguenti informazioni possono essere trovate solo il giorno previsto per l'incontro con la persona in cerca di lavoro) Clicca su "Start chat" per accedere a Jitsi e iniziare la videochiamata

**1.6 Come funziona la chat online CHAT WITH EXHIBITOR (per i colloqui non programmati):**

c. Per partecipare alla chat one-on-one durante l'evento, è necessario dotarsi di un **account Skype valido** (**non Skype for business!**). Puoi inserire il tuo identificativo Skype sia in fase di registrazione che successivamente. Una volta inserito, la tua organizzazione sarà visibile nella lista di "CHAT WITH EXHIBITORS"

E' importante accedere al proprio account Skype in modo che i candidati possano facilmente individuare e contattare la tua organizzazione (vedi immagine di seguito). Si richiede la disponibilità in chat in chat per almeno due ore.
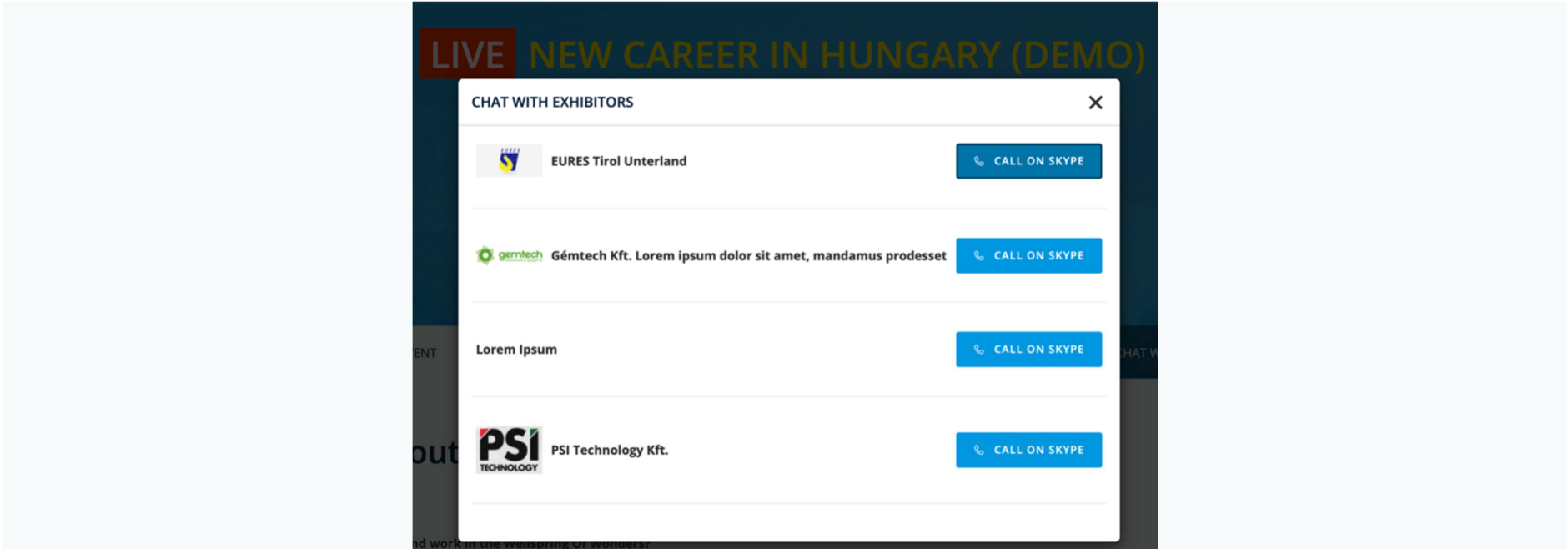


Per maggiori informazioni o supporto si prega di contattare:

sabina.riatti@regione.marche.it
eures@anpal.gov.it

# Deboning Plant Worker

**Number of Posts**: 1

**Contract Type**: Full time

**Job description:**

Assistance in the Deboning Plant or Meat Shop. Responsibilities include:
- Preparing products for dispatch.
- Loading / unloading products onto vehicles for dispatch or relocation.
- Movement of products between storage and processing locations.
- Receipt and recording of raw materials and consumables into plant.
- Assisting in stock-checks and audits at the plant and other KIM Ltd storage locations.
- Cleaning.

Basic Operation of Machinery & Computers. Responsibilities include:
- Loading / unloading of packing, weighing, and processing machinery
- Weighing of products and inputting data into computers.
- Production and application of labels.
- Production of delivery notes and invoices for products dispatched from stock.
- Operation of packing, weighing, and processing machinery and computers.
- Producing backups of stock data.

Collection of orders & Sales from deboning plant. Responsibilities include:
- Collecting weekly orders from clients from all sources (KIM personnel, KIM emails and Kim's website)
- Contacting regular clients whose orders for the week have not been received.
- Relaying orders with all relevant details to the Head Butcher.
- Collection of cash from cash sales, delivery to office & counting of cash.

Stock Management. Responsibilities include:
- Ensuring all products produced are correctly inserted into the stock management software.
- Ensuring daily back-ups of data from the stock management system are taken and securely stored.
- Ensuring that stock records are updated and correct.
- Producing concise weekly and monthly stock reports for the plant and other KIM Ltd storage locations.
- Weighing and recording of discards and reporting kilos discarded by category.
- Recording movement of buggies and other returnable containers sent out with deliveries.
- Reporting on buggies and other returnable containers which do not return.
- Maintaining stocks of all required consumables, including tools and clothing, packaging materials and cleaning materials, and placing orders as necessary with the KIM Office or direct from suppliers.
- Coordinating movements of products between storage locations and updating stock.

**Requirements**
Previous experience is considered an asset.

**Training provided**
Yes

**Any assistance with accommodation/relocation**
We will assist you to find suitable accommodation in Malta.

**Salary**
Eur 16,000 – Eur 17,000

**How will the interviews be held**
Online

**To apply**
CV and a covering email are to be sent by email to eures.recruitment.jobsplus@gov.mt and should be written in English. Please quote the vacancy name and number in your email.

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# Healthcare Recruitment in Ireland

## Register now for our

## Healthcare Online Recruitment Event

## 23$^{rd}$ November 2021 - [Click here](#) to register

### Are you looking for a career in Healthcare in Ireland?

Intreo, the Department of Social Protection and EURES Ireland are teaming up with Nursing Homes Ireland and Home and Community Care Ireland to recruit workers for healthcare providers across Ireland.

Ireland is a great country to live in. It has the youngest population in Europe and the education system amongst the best in the world. It's a multicultural country with foreign nationals accounting for 12.7% of the total population. Ireland has an enormous amount to offer including an incredibly rich culture, lively people, an impressive outdoor lifestyle to keep you healthy and fit and gorgeous landscapes. And it is the only English-speaking country in the EU

Despite the Irish population over the age 65 rate being the lowest in the EU, the demand for healthcare assistants for nursing homes and other healthcare professionals in Ireland has been growing in the past years and will be significant in the coming months as we continue to deal with the effects of Covid-19.

**Registration for this event is now open. [Click here](#) to register and for more information and to search and apply for jobs.** Hundreds of positions around the country are advertised there with more becoming available in the coming days, so make sure to check back after you have registered.

Browse and apply for jobs, make contact with employers and book one or more job interviews.

Interviews will take place **online** on 23$^{rd}$ November 2021.

**Chat online** with EURES advisors and employers. They will be available for you online on 23$^{rd}$ of November.

If you have any questions, please contact us at [healthcarejobs@welfare.ie](mailto:healthcarejobs@welfare.ie)  Follow EURES Ireland social media for updates on jobs and employers attending:

https://www.facebook.com/EURESIreland/
https://www.linkedin.com/company/eures-ireland/
https://twitter.com/euresireland

# Software Engineer

**Number of Posts**: 2

**Contract Type**: Permanent

**Job description**
We are looking for a Software Engineer to join our growing Engineering team and work in a fast-paced environment. The ideal candidate is someone who can come in and hit the ground running. We are focused on multiple areas, and you would not be limited to a particular domain and technology. Good experience in database/reporting/core development is an asset. The ideal candidate would have strong, technical expertise in database, core development languages/platforms. They must be at ease working in an agile environment with little supervision. This person should embody a passion for continuous improvement and test-driven development.

**Job Responsibilities:**

• Develops systems by designing, developing, and installing software solutions.
• Determines operational feasibility by evaluating analysis, problem definition, requirements, solution development, and proposed solutions.
• Develops software solutions by studying information needs, conferring with users, and studying systems flow, data usage, and work processes.
• Investigates problem areas.
• Follows the software development lifecycle.
• Documents and demonstrates solutions by developing documentation, flowcharts, layouts, diagrams, charts, code comments and clear code.
• Prepares and installs solutions by determining and designing system specifications, standards, and programming.
• Provides information by collecting, analyzing, and summarizing development and service issues.
• Accomplishes engineering and organization mission by completing related results as needed.
• Is capable of learning new tools and technologies and is flexible.

**Requirements:**
• Bachelor's Degree in Computer Science/Software IT Engineering from a reputable university
• General programming skills
• Software development fundamentals
• Software debugging
• Software documentation
• Software testing
• Problem solving
• Teamwork
• Unix/Linux/Windows OS experience
• Experience or familiarity with Oracle DB and SQL.
• Experience in web development.

**Experience Required:**
0 – 2 years' experience (we are accepting fresh graduates)

**Training provided**
Yes

**Any assistance with accommodation/relocation**
Travel allowance.

**Any other benefits**
• Market Competitive Salary Package.
• Performance Based Yearly Increments.
• Medical & Insurance of resource.
• Mobile allowance.
• Travel allowance.

**Salary**
Eur 25K Gross Yearly – negotiable to the right candidates

**How will the interviews be held?**
Online video calls – Teams/Zoom

**To apply**
CV and a covering email are to be sent by email to **eures.recruitment.jobsplus@gov.mt** and should be written in English. Please quote the vacancy name and number in your email.